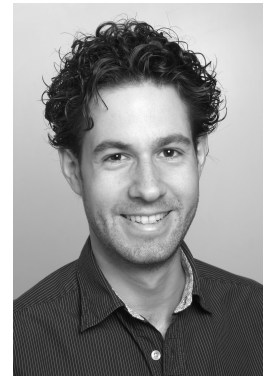


# Curriculum Vitae

Surname, name           Cisneros Tersitsch, Marco Elías  
Address                   Wesendonckstr. 10  
                              D-53115 Bonn  
Mobile                    +49 (0) 175 88 88 564  
Email                     [ec@elias-cisneros.de](mailto:ec@elias-cisneros.de)  
                              [e.cisneros@uni-bonn.de](mailto:e.cisneros@uni-bonn.de)  
Web                        [ZEF staff webpage](#)  
Birthday, -place         February 27, 1985, Bogotá



## Academic positions

2015 - present           **Resource and Environmental Economics**, Institute for Food and Resource Economics ([ILR](#)), University of Bonn - **Research Associate**  
2012 - 2015             **Center for Development Research ([ZEF](#))**, University of Bonn - **Junior Researcher**

## Education

2012 - present           **Center for Development Research ([ZEF](#))**, **University of Bonn**  
**Doctoral Studies** within the Project “Shaping environmental policies for sustainable tropical forest bioeconomies” , led by Professor Börner on the topic:  
                              INSPECT, DISCLOSE AND ENABLE ENVIRONMENTAL GOVERNANCE: THE IMPACT OF FEDERAL POLICIES ON DEFORESTATION IN THE BRAZILIAN AMAZON  
2005 - 2011             **Albert-Ludwigs-University, Freiburg**  
**Studies of economics (diploma)**

- Elective subjects: Social policy, international economy.
- Focus areas: Development and environmental economics.
- Diploma thesis: [THE IMPACT OF CORRUPTION ON DEFORESTATION:](#)

2007/08                 **Universidad de Cádiz, Spain**  
Studies in the context of the Erasmus program of the EU.

## Teaching experience

### Lectures

- 2015
  - Microeconomics - Neoclassic theory (Bachelor level)
  - Economics on Sustainability (Master level)

### Tutorials

- 2010
  - Foundations of Macroeconomics II (Bachelor level, [iep](#))
- 2013
  - Foundations of Microeconomics I & II (Bachelor level, [iree](#))

## Research collaborations

- 2013
  - The Sustainable Amazon Fund (FAS), Manaus** (2 months)
  - Coordinator** of an evaluation of a REDD+ development project
    - Planing of a household survey in the Protected Reserve of Rio Negro, Brazil.
    - Questionnaire design.
    - Training of a team of enumerators.
- 2013
  - The Amazon Environmental Research Institute (IPAM), Brasília** (2 months)
  - Visiting researcher** for the evaluation of a rural land registration policy
    - Statistical training of staff members.
    - Geographic data collection.
    - Planing of an econometric evaluation.

## Research

### Refereed articles

- 2015
  - NAMING AND SHAMING FOR CONSERVATION: EVIDENCE FROM THE BRAZILIAN AMAZON, forth., *PLoS ONE*, (with Sophie L. Zhou and Jan Börner).

### Working papers

- 2015
  - FOREST LAW ENFORCEMENT THROUGH DISTRICT BLACKLISTING IN THE BRAZILIAN AMAZON, presented at *ICAE 2015, Milan*, (with Sophie L. Zhou and Jan Börner, [pdf](#) .
- 2014
  - DO CONSERVATION INCENTIVES INCREASE THE EFFECTIVENESS OF PROTECTED AREAS? A SPATIAL MATCHING ANALYSIS OF THE BOLSA FLORESTA PROGRAM, (with Jan Börner, Stefano Pagiola and Sven Wunder).
- 2012
  - UNINTENDED CONSEQUENCES OF ANTI-CORRUPTION STRATEGIES: EVIDENCE FROM PUBLIC FISCAL AUDITS IN THE BRAZILIAN AMAZON, 2013, (with Krisztina Kis-Katos and Jorge Hargrave) [pdf](#).

## Presentations

- 2015 • XXIX International Conference of Agricultural Economists ([slides](#)).
- 2013 • International Workshop Evaluating Forest Conservation Initiatives: New Tools and Policy Needs, Barcelona ([slides](#), [video](#)).
- Annual Conference on Biodiversity and Economics for Conservation (BIOECON), Cambridge.
- Annual Congress of the International Institute of Public finance (IIPF), Taormina.

## Grants and Awards

- 2015 [T. W. Schultz Award](#) for Best Oral Contributed Paper at the XXIX International Conference of Agricultural Economists (jointly with S. L. Zhou and J. Börner)
- 2013 [BMZ/GIZ Public Policy Award](#) at the 2013 Annual Congress of the International Institute of Public Finance (jointly with J. Hargrave and K. Kis-Katos).
- 2012 - 2015 Robert Bosch Foundation scholarship for attending the Bonn Interdisciplinary Graduate School for Development Research.

## Alternative Civil Service

- 2004/05 **Home for mentally handicapped “Beit Uri”, Afula - Israel**  
**Conscientious objector** in the program “Anderer Dienst im Ausland” (alternative service abroad)
  - Assistance, supervision, care of mentally handicapped people.
  - Organization of leisure activities.

## Skills

- Languages
  - German** (mother tongue)
  - Spanish** (2<sup>nd</sup> mother tongue)
  - English** (fluently spoken and written)
  - Portuguese** (good knowledge)
  - French** (basic knowledge)
- Computer literacy
  - Very good knowledge of STATA and R statistical computing.
  - Very good knowledge of PostgreSQL and PostGIS spatial database management.
  - Good knowledge of QGIS.
- Hobbies
  - Boulder climbing, Volleyball.

Bonn, August 16, 2015